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Funding of Political Parties and Election Campaigns Elin Falguera 2014-09-01 The role of money in politics is an issue of daily debate in old and new democracies alike. The ways that parties get access to money can influence the outcome of elections, determine the relationship between party leaders and members, affect the number of women elected and condition the level of public trust as a whole. The IDEA Handbook is designed to encourage informed public debate. It looks at the strengths and weaknesses of the different national laws and regulations from a regional perspective. It analyses the problems of enforcement and the opportunities for effective public disclosure of funds.
Compendium of Innovative E-government Practices 2010 "The main objective of developing the UN/DESA Compendium of Innovative E-government Practices as an ongoing project is to create a venue for promoting innovative e-government solutions, services and products developed and yet to be developed by governments. The Compendium also enables South- South and North-South information-sharing of their respective experiences and innovative practices. In both cases, the focus is on hastening innovation and creating public value for the citizenry."--Provided by publisher.
SAP EWM Architecture and Programming Peter Zoellner 2015-10-01
Online Statistics Education David M Lane 2014-12-02 Online Statistics: An Interactive Multimedia Course of Study is a resource for learning and teaching introductory statistics. It contains material presented in textbook format and as video presentations. This resource features interactive demonstrations and simulations, case studies, and an analysis lab.This print edition of the public domain textbook gives the student an opportunity to own a physical copy to help enhance their educational experience. This part I features the book Front Matter, Chapters 1-10, and the full Glossary. Chapters Include:: I. Introduction, II. Graphing Distributions, III. Summarizing Distributions, IV. Describing Bivariate Data, V. Probability, VI. Research Design, VII. Normal Distributions, VIII. Advanced Graphs, IX. Sampling Distributions, and X. Estimation. Online Statistics Education: A Multimedia Course of Study (http: //onlinestatbook.com/). Project Leader: David M. Lane, Rice

University.

Organisational Environment Institute of Leadership & Management 2007-06-01 With forty well structured and easy to follow topics to choose from, each workbook has a wide range of case studies, questions and activities to meet both an individual or organization's training needs. Whether studying for an ILM qualification or looking to enhance the skills of your employees, Super Series provides essential solutions, frameworks and techniques to support management and leadership development.

Organisational Behaviour Christine Cross 2018-03-13 This refreshing textbook shows how research into human behaviour can be applied in the workplace. It is focussed on helping students to develop the key skills they will need as future managers and employees. It assumes no prior work experience, and instead asks students to draw on their everyday experiences. They are invited to complete a range of innovative activities designed to deepen their understanding of key topics, such as personality, perception, and motivation. The book is an ideal length for one-semester taught courses. It is aimed primarily at first and second year undergraduate students on business and management degrees, who are taking OB modules for the first time, though could also be used on postgraduate and MBA courses.

Why Business Models Matter Joan Magretta 2002

Security Analysis and Portfolio Management Donald E. Fischer 1995-01-01 For undergraduate courses in investments. This comprehensive interface of traditional and modern approaches to securities analysis and portfolio management embraces a global approach and uses the unique feature of applying concepts to a continuous example, McDonald's Corporation.

Import-Export Business 2018-02-21

Building SOA Solutions Using the Rational SDP Ueli Wahli 2007-01-01

Gruber's Complete GRE Guide 2019-2020 Gary Gruber 2019-09-24 The ultimate guide to improving GRE scores with practical strategies and examples, comprehensive subject reviews, practice tests and explanations, and much more! Every college-bound student wants the best test scores possible. But with a wide variety of test-prep books available, how do you know you're choosing the right one to help you most? Fortunately, that just happens to be Dr. Gary Gruber's life's work: rather than rote memorization of individual problem solutions, his Gruber Method teaches adaptive strategies to think about test problems as categories, allowing students to solve thousands of questions quickly and effectively. In Gruber's Complete GRE Guide 2019-2020, you'll find all the resources you need to develop the test-taking skills and critical-thinking strategies that are proven to increase your test score. With essential strategies illustrated with examples, four practice tests, information on how GRE questions are created, and much more, you'll see how, for over thirty years, the Gruber Method has helped millions of students master the ability to solve any problem—even the most difficult—easily and efficiently. So read Gruber's Complete GRE Guide 2019-2020, study its lessons, and watch your GRE score increase and your future possibilities expand. Also included in Gruber's Complete GRE Guide 2019-2020: The World's Shortest Practice Test for the GRE® Exam: estimate your score in only 20 questions! A diagnostic test to reveal your strengths and weaknesses The 101 most important math questions every student needs to be able to answer Nineteen simple-to-learn Math Strategies for solving every type of question by breaking them down to their easiest forms Mini Math Refresher + Complete Math Refresher Guides to help you master the GRE® basics Four practice tests with explanatory answers Explanations of why you got questions wrong—plus how to get them right Exclusive four-hour study program for the week before the test

Managing Time Harvard Business Review 2014 Does it seem like you never have enough time to get everything done? Keeping on

top of your tasks, deadlines, and work schedule can be daunting.Managing Time quickly walks you through the basics. You'll learn to: Assess how you spend your time now Prioritize your tasks Plan the right time to work on each one Avoid procrastination and interruptions About HBR's 20-Minute Manager Series: Don't have much time? Get up to speed fast on the most essential business skills with HBR's 20-Minute Manager series. Whether you need a crash course or a brief refresher, each book in the series is a concise, practical primer that will help you brush up on a key management topic. Advice you can quickly read and apply, for ambitious professionals and aspiring executivesfrom the most trusted source in business. Also available as an ebook.

The Charm of Confrontation Linda Kuriloff 2016-10-16 The Charm of Confrontation shows how mastering the skill of confrontation-which is simply a situation of opposing parties-can open doors to your success in relationships and your career. Different than most self-help books, The Charm of Confrontation uses my spiritual journey and background in theater to give you tools as a framework for your confrontations. And you don't have to be an actor or a Christian to use these tools. Anyone who wants to get better at confrontation can use them! This is not an expert-telling-you-what-to-do kind of self-help book, but the kind where I'm helping myself by writing it. I'm reminding myself of what I've learned on the subject, sharing it and continuing to practice my own confrontations. For a free audio version go to www.TheCharmofConfrontation.com!

Business to Business Marketing Management Alan Zimmerman 2017-09-25 Business to business markets are considerably more challenging than consumer markets and as such demand a more specific skillset from marketers. Buyers, with a responsibility to their company and specialist product knowledge, are more demanding than the average consumer. Given that the products themselves may be highly complex, this

often requires a sophisticated buyer to understand them. Increasingly, B2B relationships are conducted within a global context. However all textbooks are region-specific despite this growing move towards global business relationships – except this one. This textbook takes a global viewpoint, with the help of an international author team and cases from across the globe. Other unique features of this insightful study include: placement of B2B in a strategic marketing setting; full discussion of strategy in a global setting including hypercompetition; full chapter on ethics and CSR early in the text; and detailed review of global B2B services marketing, trade shows, and market research. This new edition has been fully revised and updated with a full set of brand new case studies and features expanded sections on digital issues, CRM, and social media as well as personal selling. More selective, shorter, and easier to read than other B2B textbooks, this is ideal for introduction to B2B and shorter courses. Yet, it is comprehensive enough to cover all the aspects of B2B marketing any marketer needs, be they students or practitioners looking to improve their knowledge.

Drucker on Asia Peter Drucker 2012-08-06 Drucker on Asia is written in two parts (Times of Challenge & Time to Reinvent) which is the result of a dialogue between Peter Drucker and Isao Nakauchi on international themes. Drucker On Asia is the result of extensive dialogue between two of the world's leading business figures, Peter F Drucker and Isao Nakauchi. Their dialogue considers the changes occuring in the economic world today and identifies the challenges that free markets and free enterprises now face with specific reference to China and Japan. * What do these economic changes mean for an individual country and its economy? * What do these changes mean to Japan? * What do these changes mean to society; the individual company; the individual professional and executive? These are the questions that Drucker and Nakauchi address in their brilliant insight into the future economic role of Asia.

Mastering Strategy Financial Times Limited 2000 Cutting edge thinking and best practice from the best brains at four of the world's top business schools. Everyone in business is involved in strategy. Whether it be formulating it or implementing it. Every business from Fortune 500 companies to internet start-ups is reliant on strategy for survival and success. Mastering Strategy brings you the latest thinking from the world's top international business schools. This rich mix of thought leadership covers all the top strategy issues, from mergers & acquisitions, risk, technology, and alliances, to knowledge, governance, globalization, and leadership. With contributors from among the world's top strategists, including C.K. Prahalad, Henry Mintzberg, John Kay, Noel Tichy, and W. Chan Kim, this book combines definitive new thinking with examples of leading corporate strategies. Strategy is everybody's business. Become a master of yours. SAID The Said Business School is the business school of the University of Oxford, and the newest department in one of the world's oldest universities. The school was established in 1998 through an initial £20m benefaction from Mr Wafic Said and matching funding from the University. It specializes in high level research into international business topics, including strategy, finance and corporate governance. The school also offers MBA, undergraduate and research degrees to an international student body. INSEAD In just 40 years, INSEAD has grown from a modest European educational start-up to one of the world's leading business schools, with more than 650 MBAs, 5,500 executives and 40 PhDs from over 75 countries passing through its programs every year. Participants are taught by an internationally recognized faculty of 124 professors from 26 countries. The institute's extensive alumni network is present in 122 countries and represents more than 20,200 MBA and executive alumni. CHICAGO The University of Chicago Graduate School of Business is at the forefront of bringing a discipline-based approach to the study of business. Chicago GSB is known for its world renowned faculty, which includes more Nobel Prize winners than any other business school. Chicago GSB is also known for its strength in a number of areas including strategy, finance, entrepreneurship, international business, general management, economics, accounting, marketing and its innovative MBA program, which has campuses in Barcelona,Singapore and Chicago. MICHIGAN In Business Week magazine's bi-annual survey of corporate executives, the University of Michigan Business School (UMBS) was rated the most innovative business schools in the United States. UMBS's MBA and undergraduate programs blend the school's unusual across-the-board academic prowess with intensive development of applied skills and capabilities for results-producing leadership. In addition to degree programs, the Executive Education Center at UMBS offers a wide range of public and customized programs for working executives. More than 5,000 people participate in these programs each year, both on the school's campus in Ann Arbor, Michigan, and in overseas locations.

Managing Human Behavior in Public and Nonprofit Organizations Robert B. Denhardt 2015-08-11 A must-read for students in public administration and nonprofit management programs! Managing Human Behavior in Public and Nonprofit Organizations, Fourth Edition, is designed to help students understand, manage, and influence the behavior of others in the workplace. Esteemed authors Robert B. Denhardt, Janet V. Denhardt, and Maria P. Aristigueta take an action-oriented approach by using real-world circumstances within public and nonprofit organizations to illustrate key concepts. Important topics such as stress, decision making, motivation, leadership, communication, teams, and change give students a foundational understanding of the basic issues that affect human behavior. In addition to new cases and examples from the public and nonprofit sectors, the Fourth Edition features new material on leadership and organizational change, cultural diversity and generational diversity, and positive

organizational behavior.

SMACing the Bank Balaji Raghunathan 2017-11-15 The formula for the Future of Work is called SMAC - social, mobile, analytics and cloud on one integrated stack where each function enables another to maximize its effect. This is the new enterprise IT model delivering an organization that is more connective, collaborative, real time and productive. This book provides a comprehensive view of how SMAC Technologies are impacting the entire banking "eco-system" as well as the key stakeholders, namely customers, employees and partners.

Assessment, Learning And Employability Knight, Peter 2003-10-01 Clearly set out in three specific sections, this book argues that that existing grading practices cannot cope with the expectations laid upon them, while the potential of formative assessment for the support of learning is not fully realised, discusses how institutions need to respond in policy terms to the challenges that have been posed.

Distance Learning Technologies: Issues, Trends and Opportunities Lau, Linda K. 1999-07-01 In today's technology-crazed environment, distance learning is touted as a cost-effective option for delivering employee training and higher education programs, such as bachelor's, master's and even doctoral degrees. Distance Learning Technologies: Issues, Trends and Opportunities provides readers with an in-depth understanding of distance learning and the technologies available for this innovative media of learning and instruction. It traces the development of distance learning from its history to suggestions of a solid strategic implementation plan to ensure its successful and effective deployment.

SUMMARY - The First 20 Hours: How To Learn Anything... Fast! By Josh Kaufman Shortcut Edition 2021-06-17 * Our summary is short, simple and pragmatic. It allows you to have the essential ideas of a big book in less than 30 minutes. By reading this summary, you will discover how to learn everything you want to know in less than 20 hours. You will also discover : how to avoid the frustration of the beginning; why school learning is not suitable; techniques for learning more effectively; how to simplify everything that seems too complex; how to be more efficient and productive than ever. You never find time to learn meditation, paragliding or a foreign language? Why aren't you motivated when it's important to you? In reality, you are not a unique case. Most people don't either, for one simple reason: learning takes time and effort. The more you feel that your project requires time and investment, the less energy you find to carry it out. But this difficulty is easily overcome: you don't have to become an expert to enjoy your new activity. Whatever discipline you are attracted to, you can acquire a correct level very quickly - in less than 20 hours - by following the advice of "The First 20 Hours". You will no longer have excuses for not accessing the knowledge you've always dreamed of! *Buy now the summary of this book for the modest price of a cup of coffee!

Introduction to Business Lawrence J. Gitman 2018 Introduction to Business covers the scope and sequence of most introductory business courses. The book provides detailed explanations in the context of core themes such as customer satisfaction, ethics, entrepreneurship, global business, and managing change. Introduction to Business includes hundreds of current business examples from a range of industries and geographic locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond.

Appreciative Inquiry David Cooperrider 2005-10-10 Written by the two most recognized Appreciative Inquiry thought leaders A quick, accessible introduction to one of the most popular change methods today--proven effective in organizations ranging from Roadway Express and British Airways to the United Nations and the United States Navy Appreciative Inquiry (AI) is a model of

change management uniquely suited to the values, beliefs, and challenges of organizations today. AI is a process that emphasizes identifying and building on strengths, rather than focusing exclusively on fixing weaknesses as most other change processes do. As the stories in this book illustrate, it results in dramatic improvements in the triple bottom line: people, profits, and planet. AI has been used to significantly enhance customer satisfaction, cost competitiveness, revenues, profits, and employee engagement, retention, and morale, as well as organizations' abilities to meet the needs of society. This book is a concise introduction to Appreciative Inquiry. It provides a basic overview of the process and principles of AI along with exciting stories illustrating how organizations have applied AI and the benefits they have gained as a result. It has been specifically designed to be accessible to a wide audience so that it can be handed out in organizations where AI is either being contemplated or being implemented. Written by two of the key figures in the development of Appreciative Inquiry, this is the most authoritative guide available to a change method that systematically taps the potential of human beings to make themselves, their organizations, and their communities more adaptive and more effective.

The Future of Industrial Man Peter F. Drucker 2017-07-12 The Future of Industrial Man is the only book by Peter Drucker in which he systematically develops a basic social theory. He presents the requirements for any society to be functioning and legitimate, and then applies these general concepts to the special case of the industrial society. In his new introduction, Drucker explains that his reference to mercantilism in The Future of Industrial Man can today be called neoconservatism, which, he asserts, denies rather than affirms the reality of industrial and postindustrial society. Drucker outlines the major shifts of previous centuries. He describes the move from an agrarian to an industrial economy, illustrates the structure and dynamics of this new industrial order, and warns of the abuses inherent in the system if attempts are made to maintain it under anachronistic social conventions. He emphasizes the fact that the new industrial order must operate under a "legitimate" system of po-litical power supported by social authority. He discusses the particular roles of the owners, the workers, the managers—the corporation itself—as he pinpoints the problem that he considers the most central and the most critical: how to maintain the continuing freedom of the individual in an increasingly intricate, bureaucratized world. Following the initial publication of this work, Jacques Barzun wrote in The New Republic, "Here is a book which is so perfectly planned and so transparently written as to read with almost indecent ease. . . . Each page is the fruit of much learning and long reflection. It should accordingly by studied, pondered over, ana-lyzed word by word." According to W. H. Chamberlain of The Atlantic Monthly, "[Drucker] possesses a fund of historical and economic knowledge." The Future of Industrial Man is a landmark study by a noted analyst of the modern corporation. It is of continuing importance to economists, industrial studies scholars, and profes-sional

World Class Manufacturing Schonberger 2012-12-11 In his best-selling book Japanese Manufacturing Techniques, Richard J. Schonberger revolutionized American manufacturing theory and, more important, practice. In that breakthrough book, he revealed that Japanese manufacturing excellence was not culturally bound. Offering the first demystified explanation of the simple techniques that fueled Japan's industrial success, he demonstrated how the same methods could be put to work as effectively in U.S. plants.

Internationalization of Higher Education in India Vidya Rajiv Yeravdekar 2016-10-31 An informative and insightful source of knowledge, analysis, and the latest data on internationalization of the Indian higher education system. Offering an in-depth analysis of internationalization of higher education in India, this

book explains how the phenomenon plays itself out, how to put it into practice on the home turf, and to do it in a way that it is available to all instead of catering to a select few. It applies relevant theoretical contexts, presents an extensive range of facts and figures as substantiating evidence, and stacks up this knowledge against ground reality. With a sharp commentary on the state of affairs, the book argues that internationalization is the only way forward for India and policymakers, educationists, and academics must look towards other countries such as China and Brazil which have made a fruitful commitment to scale the global value chain by making internationalization of higher education a top agenda item.

Connecting Your Business Using IBM WebSphere Message Broker V7 as an ESB Darrell Bleakley 2010-05-22 This IBM® Redbooks® publication points out the key features that make WebSphere® Message Broker a powerful choice as an enterprise service bus (ESB) solution in a service-oriented architecture (SOA) environment. In this book, we illustrate the interoperability between the WebSphere Message Broker and the applications in the SOA environment. We use realistic examples to show the ESB capabilities of WebSphere Message Broker. We also show how to integrate WebSphere Message Broker with a variety of enterprise applications, which include WebSphere Process Server and ESB systems including SAP and Siebel, WebSphere Business Monitor, and WebSphere Service Registry and Repository. We wrote this book for architects who are planning an SOA solution and application designers who are implementing an SOA solution with WebSphere Process Server and WebSphere Message Broker.

Green Business Process Management Jan vom Brocke 2012-06-15 Green Business Process Management – Towards the Sustainable Enterprise" consolidates the global state-of-the-art knowledge about how business processes can be managed and improved in light of sustainability objectives. Business organizations, a dominant part of our society, have always been a major contributor to the degradation of our natural environment, through the resource consumption, greenhouse emissions, and wastage production associated with their business processes. In order to lessen their impact on the natural environment, organizations must design and implement environmentally sustainable business processes. Finding solutions to this organizational design problem is the key challenge of Green Business Process Management. This book- discusses the emerging challenges of designing "green" business processes,- presents tools and methods that organizations can use in order to design and implement environmentally sustainable processes, and- provides insights from cases where organizations successfully engaged in more sustainable business practices. The book is of relevance to both practitioners and academics who are interested in understanding, designing, and implementing "green" business processes. It also constitutes a valuable resource for students and lecturers in the fields of information systems, management, and sustainable development. Preface by Richard T. Watson

International Business Communication David A. Victor 1992 Addressing communication on a global scale, this text introduces a comprehensive system by which business can be conducted across cultures. The text's premise is that by following a framework for asking the right questions, students can develop the skills needed to communicate in international business. Using a system known as the LESCANT model, the book encourages the assessment of needs in any international business interaction by isolating and evaluating those aspects of culture most likely to affect communication.

Handbook of Improving Performance in the Workplace, The Handbook of Selecting and Implementing Performance Interventions Ryan Watkins 2009-12-21 HANDBOOK of IMPROVING PERFORMANCE IN THE WORKPLACE Volume 2: Selecting and Implementing Performance Interventions In this

groundbreaking volume, leading practitioners and scholars from around the world provide an authoritative review of the most up-to-date information available on performance interventions, all presented within a holistic framework that helps ensure the accomplishment of significant results. Addressing more than 30 performance interventions, with such varied topics as Incentive Systems, e-Learning, Succession Planning and Executive Coaching, this volume guides readers through the development of comprehensive performance improvement systems. Each chapter illustrates in practical terms how to select, plan, implement, and manage performance interventions, as well as how to evaluate their results. Through best practices research, comparative analysis, illustrative case studies from around the world, and editorial guidance on how to link together diverse interventions, the handbook is an important guide for achieving desired results in the workplace and beyond. Sponsored by International Society for Performance Improvement (ISPI), the Handbook of Improving Performance in the Workplace, three-volume reference, covers three main areas of interest including Instructional Design and Training Delivery, Selecting and Implementing Performance Interventions, and Measurement and Evaluation.
The Age of Discontinuity Peter F. Drucker 2013-10-22 The Age of Discontinuity: Guidelines to Our Changing Society describes the discontinuities that are changing the structure and the meaning of economy, politics, and society. Major discontinuities exist in four areas: the knowledge technologies; changes in the world's economy; a society of organizations; and the knowledge society. This book is organized into four parts encompassing 17 chapters. Each part represents the four areas of discontinuities. Part I highlights the growth in major industries and businesses, along with economic policies related to tax incentives. Part II looks into the status of the global economy, the disparity between the rich and poor countries, and the concepts and application of the economic theory demonstrating a closed economy controlled from within by national, monetary, credit, and tax policies. Part III examines the changes in the political matrix of social and economic life. This part deals particularly with the theory of pluralism and organizations, as well as the creation of socio-political reality. Part IV focuses on the changes in the cost center and the crucial resource of the economy. Knowledge changes involve changes in labor forces and work. This book will prove useful to economists, public servants, sociologists, and researchers.

Solving the Productivity Puzzle Tim Ringo 2020-08-13 An engaged and productive workforce is essential for organizational growth and business success. However, record levels of disengaged staff, a lack of motivation and employees feeling that they lack the necessary skills and support to excel at their jobs is putting this in jeopardy. HR practitioners are ideally placed to address these issues and boost productivity at every stage of the employee lifecycle to improve individual performance and drive business results. Solving the Productivity Puzzle is a practical guide for all people management professionals to address the challenge of stagnating people productivity. It covers how to embed learning and development activities to ensure that employees feel equipped with the skills they need to meet their goals, motivate a workforce made up of six generations with competing priorities, develop an effective workforce planning strategy to make sure the right people are in the right place at the right time, with the right motivation in the organization to build a company culture that allows people to thrive. Solving the Productivity Puzzle also includes expert guidance on how implement change to opportunity in the workforce, track and measure productivity and how to leverage new technologies to support employees. Including case studies from global organizations including Accenture, Aetna, Apple, Google, IBM, and SAP. This is essential reading for HR professionals needing to supercharge productivity in their organization for both employee

and business success.

Human Resource Information Systems Michael J. Kavanagh 2017-07-07 Human Resource Information Systems: Basics, Applications, and Future Directions is a one-of-a-kind book that provides a thorough introduction to the field of Human Resource Information Systems (HRIS) and shows how organizations today can leverage HRIS to make better people decisions and manage talent more effectively. Unlike other texts that overwhelm students with technical information and jargon, this revised Fourth Edition offers a balanced approach in dealing with HR issues and IT/IS issues by drawing from experts in both areas. It includes the latest research and developments in the areas of information security, privacy, cloud computing, social media, and HR analytics. Numerous examples, best practices, discussion questions, and case studies, make this book the most student-friendly and current text on the market.

Application Development for IBM CICS Web Services O'Grady James 2015-01-27 This IBM® Redbooks® publication focuses on developing Web service applications in IBM CICS®. It takes the broad view of developing and modernizing CICS applications for XML, Web services, SOAP, and SOA support, and lays out a reference architecture for developing these kinds of applications. We start by discussing Web services in general, then review how CICS implements Web services. We offer an overview of different development approaches: bottom-up, top-down, and meet-in-the-middle. We then look at how you would go about exposing a CICS application as a Web service provider, again looking at the different approaches. The book then steps through the process of creating a CICS Web service requester. We follow this by looking at CICS application aggregation (including 3270 applications) with IBM Rational® Application Developer for IBM System z® and how to implement CICS Web Services using CICS Cloud technology. The first part is concluded with hints and tips to help you when implementing this technology. Part two of this publication provides performance figures for a basic Web service. We investigate some common variables and examine their effects on the performance of CICS as both a requester and provider of Web services.

Quantitative Techniques And Methods Shashi Kumar 2010-09-01

Case Study Method Roger Gomm 2000-10-17 This is the most comprehensive guide to the current uses and importance of case study methods in social research. The editors bring together key contributions from the field which reflect different interpretations of the purpose and capacity of case study research. The address issues such as: the problem of generalizing from study of a small number of cases; and the role of case study in developing and testing theories. The editors offer in-depth assessments of the main arguments. An annotated bibliography of the literature dealing with case study research makes this an exhaustive and indispensable guide. `This is a worthwhile book which will be useful to readers. It collects together key sources on a topic which is a "hardy perennial", guaranteeing its relevance for academics, researchers, and students on higher level methods programmes. The editorial contributions are by well-known authorities in the field, are carefully-constructed, and take a clear position. I would certainly want this book on my shelf' - Nigel Fielding, University of Surrey

Cases on Challenges Facing E-Learning and National Development Ugur Demiray 2010 E-Learning offers many opportunities for individuals and institutions all over the world. Individuals can access to education they need almost anytime and anywhere they are ready to. Institutions are able to provide more cost-effective training to their employees. E-learning context is very important. It is common to find educators who perceive e-learning as internet-only education that encourages a static and content-focused series of text pages on screen. Others envisage the shallow and random online messages that are typical of a social real-time chat session, and wonder how that type of

communication could add any value to academic discourse. Some may have experienced e-learning done poorly, and extrapolate their experience into a negative impression of all e-learning. The book will examine the emergence and growth of e-learning. The use of the "e" prefix indicates the application of information and communication technology (ICT) in government, finance, and all forms of socio-economic and community development. This eBook is designed and presented in two volumes. The first volume consists of the country cases of Algeria, Belarus, Bulgaria, Egypt, Estonia, Finland, Greece, Jordan, Hungary, Iraq, Iran, Israel, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Macedonia, Moldova, and Morocco. The second volume gives a place to the country cases of Norway, Oman, Palestine, Poland, Romania, Russia, Saudi Arabia, Serbia, Slovakia, Slovenia, Sweden, Syria, Tajikistan, Tunisia, Turkey, Ukraine, United Arab Emirates and Uzbekistan. So, the book consists of more than 70 authors from 39 different countries and from 42 universities and 14 institutions with company for all 42 chapters. (Individual chapters contain references.) ["Cases on Challenges Facing E-Learning and National Development: Institutional Studies and Practices. Volume II" was co-edited by Leena Vainio, Mehmet Can Sahin, Gulsun Kurubacak, Petri T. Lounaskorpi, S. Raja Rao, and Carlos Machado. For Volume I, see ED508217.].

Legal Aspects of Business 2013

Sales Force Design For Strategic Advantage A. Zoltners 2004-06-25 This book focuses upon the role of the sales force in today's changing world and how to design a sales force for strategic advantage. It includes sections on how to assess the current sales force design and how to implement change and covers customer segmentation, market strategy, structuring and sizing, alignment, metrics and managing change.

The Frontiers of Management Peter Drucker 2012-09-10 The Frontiers of Management offers stimulating and profitable reading for both existing Drucker disciples and those new to his writing. This collection of thirty-five finely balanced articles and essays, plus an interview and afterword, was planned by the author from the beginning to be published eventually in one volume and as variations on one unifying theme - the challenges of tomorrow that face the executive today. What kind of tomorrow it will be depends heavily on the knowledge, insight, foresight and competence of the decision makers of today. The future is in the hands of executives who are already fully occupied with the daily crisis, and for whom the daily crisis is the one absolutely predictable event in their working day. It is to these people that this Drucker volume is addressed, to enable them to see and to understand the long-range implications and impacts of their immediate, everyday, urgent actions and decisions.